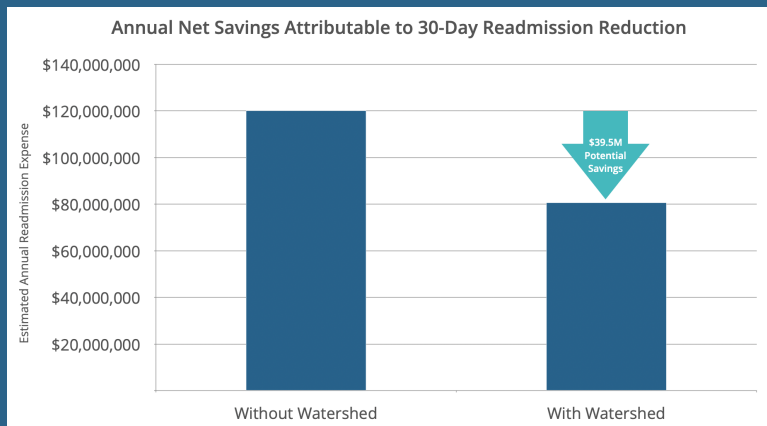


Reduce readmissions and get the best from your post-acute network.

Real Results



Savings Example Assumptions:

Member Count: 600,000, Plan Market Share: 16%, Annual Discharges: 76,504, Average Cost of Readmission: \$10,000, Baseline Readmission Rate: 15.7%

\$39M projected savings with historical Watershed readmission % applied to example city

An ROI for the health plan is achieved with only a 1.7% reduction in the readmission rate.



Proven to **reduce readmissions by 50%+**, saving millions for the average health plan



\$15 million+ in realized savings for current clients



Interfaces seamlessly with any EHR



Average health plan achieves **1X ROI** with fewer than **10 avoided readmissions** a month



Real-time metrics for provider performance and engagement



Build and maintain **high-performing post-acute networks**

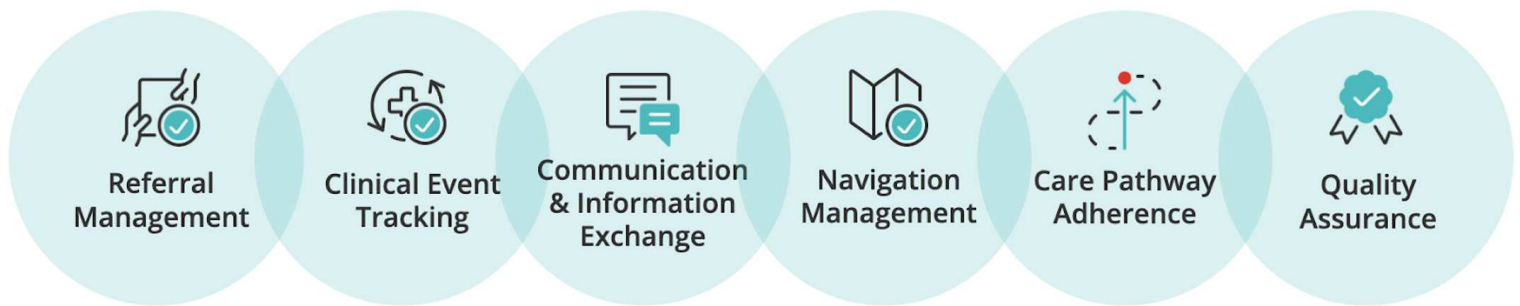


“For decades, hospitals have picked post-acute partners based on marketing, not performance. Watershed is changing this.”

– Medical Director, National Health Plan

Inside the Watershed Platform

A comprehensive post-acute platform designed to ensure continuous monitoring of performance factors that lead to optimal member outcomes.



Platform Features

- ✓ Streamlined member referrals and handoffs to top-performing providers
- ✓ Support for care pathways for both **clinical and social determinants of health**
- ✓ Robust inter-provider information exchange functionality
- ✓ Technology for **navigator tracking**, documentation and care optimization
- ✓ Real-time alerts and patient event records for **population health**
- ✓ Collaborative **quality assurance** for continuous improvement and increased post-acute **provider engagement**

Watershed Benefits

- ✓ Improved member experience, driving higher CAHPS, HOS, HEDIS and Star ratings
- ✓ Reduced hospital length of stay due to efficient post-acute referral
- ✓ Optimal post-acute care utilization with consistent risk stratification
- ✓ Consistent medication reconciliation, reducing adverse drug events
- ✓ Complete and consistent hospital documentation
- ✓ Reduced operating costs of navigation services